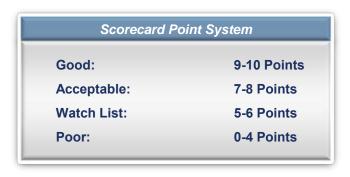
# Quantitative Analysis Overview

## Scorecard<sup>SM</sup> System Methodology

The **Scorecard**<sup>SM</sup> System methodology incorporates both quantitative and qualitative factors in evaluating fund managers and their investment strategies. The **Scorecard**<sup>SM</sup> System is built around pass/fail criteria, on a scale of 0 to 10 (with 10 being the best) and has the ability to measure Active, Passive and Asset Allocation investing strategies. Active and Asset Allocation strategies are evaluated over a five year time period, and Passive strategies are evaluated over a three year time period.

Eighty percent of the fund's score is quantitative (made up of eight unique factors), incorporating modern portfolio theory statistics, quadratic optimization analysis, and peer group rankings (among a few of the quantitative factors). The other 20% of the score is qualitative, taking into account things such as manager tenure, the fund's expense ratio relative to the average fund expense ratio in that asset class category, and the fund's strength of statistics (statistical significance). Other criteria that may be considered in the qualitative score includes the viability of the firm managing the assets, management or personnel issues at the firm, and/or whether there has been a change in direction of the fund's stated investment strategy. The following pages detail the specific factors for each type of investing strategies.

Combined, these factors are a way of measuring the relative performance, characteristics, behavior and overall appropriateness of a fund for inclusion into a plan as an investment option. General fund guidelines are shown in the "Scorecard Point System" table below. The Scorecard Point System is meant to be used in conjunction with our sample Investment Policy Statement, in order to help identify what strategies need to be discussed as a "watch-list" or removal candidate; what strategies continue to meet some minimum standards and continue to be appropriate; and/or identify new top-ranked strategies for inclusion into a plan.





# Quantitative Analysis - Active Strategies

### **Evaluation Criteria**

Active strategies are investment strategies where the fund manager is trying to add value and out-perform the market averages (for that style of investing). Typically, these investment strategies have higher associated costs due to the active involvement in the portfolio management process by the fund manager(s). For this type of investment strategy, the **Scorecard**<sup>SM</sup> System is trying to identify those managers who can add value on a consistent basis within their own style of investing.

### **Quantitative Factors (1-8):**

1)	<b>Style Analysis:</b> Returns-based analysis to determine the style characteristics of a fund over a period of time. Fund passes if it reflects the appropriate style characteristics. Style analysis helps ensure proper diversification in the plan.	Style Factors – 30%
2)	<b>Style Drift:</b> Returns-based analysis to determine the behavior of the fund/manager over multiple (rolling) time periods. Fund passes if the fund exhibits a consistent style pattern. Style consistency is desired so that funds can be effectively monitored within their designated asset class.	
3)	<b>R-Squared:</b> Measures the % of a fund's returns that are explained by the benchmark. Fund passes with an R2 > 80%. This statistic measures whether the benchmark used in the analysis is appropriate.	
4)	<b>Risk/Return:</b> Fund passes if its risk is less than the benchmark or its return is greater than the benchmark. Favorable risk/return characteristics are desired.	Risk/Return Factors – 30%
5)	<b>Up/Down Capture Analysis:</b> Measures the behavior of a fund in up and down markets. Fund passes with an up capture > its down capture. This analysis measures the relative value by the manager in up and down markets.	
6)	<b>Information Ratio:</b> Measures a funds relative risk and return. Fund passes if ratio is > 0. This statistic measures the value added above the benchmark, adjusted for risk.	
7)	Returns Peer Group Ranking: Fund passes if its median rank is above the 50th percentile.	Peer Group
8)	<b>Information Ratio Peer Group Ranking:</b> Fund passes if its median rank is above the 50 <sup>th</sup> percentile. This ranking ranks risk adjusted excess return.	Rankings – 20%
Qualit	ative Factors (9-10):	
9-10)	Two points may be awarded based on qualitative characteristics of the fund. Primary considerations are given to manager tenure, fund expenses and strength of statistics, however, other significant factors may be considered.	Qualitative Factors –
	It is important to take into account non-quantitative factors, which may impact future performance.	20%

# Quantitative Analysis - Passive Strategies

### **Evaluation Criteria**

Passive strategies are investment strategies where the fund manager is trying to track or replicate some area of the market. These types of strategies may be broad-based in nature (e.g., the fund manager is trying to track/replicate the entire U.S. equity market like the S&P 500) or may be more specific to a particular area of the market (e.g., the fund manager may be trying to track/replicate the technology sector). These investment strategies typically have lower costs than active investment strategies due to their passive nature of investing and are commonly referred to as index funds. For this type of investment strategy, the **Scorecard**<sup>SM</sup> System is focused on how well these managers track and/or replicate a particular area of the market with an emphasis on how they compare against their peers.

### **Quantitative Factors (1-8):**

1)	<b>Style Analysis:</b> Returns-based analysis to determine the style characteristics of a fund over a period of time. Fund passes if it reflects the appropriate style characteristics. Style analysis helps ensure proper diversification in the plan.	Style & Tracking Factors – 40%
2)	<b>Style Drift:</b> Returns-based analysis to determine the behavior of the fund/manager over multiple (rolling) time periods. Fund passes if the fund exhibits a consistent style pattern. Style consistency is desired so that funds can be effectively monitored within their designated asset class.	
3)	<b>R-Squared:</b> Measures the % of a fund's returns that are explained by the benchmark. Fund passes with an R2 > 95%. This statistic measures whether the benchmark used in the analysis is appropriate.	
4)	<b>Tracking Error:</b> Measures the % of a fund's excess return volatility relative to the benchmark. Fund passes with a TE < 4. This statistic measures how well the fund tracks the benchmark.	
5)	Tracking Error Peer Group Ranking: Fund passes if its median rank is above the 75 <sup>th</sup> percentile.	Peer Group Rankings –
6)	Expense Ratio Peer Group Ranking: Fund passes if its median rank is above the 75th percentile.	40%
7)	Returns Peer Group Ranking: Fund passes if its median rank is above the 75th percentile.	
8)	Sharpe Ratio Peer Group Ranking: Fund passes if its median rank is above the 75th percentile.	
Qualit	ative Factors (9-10):	
9-10)	Two points may be awarded based on qualitative characteristics of the fund. Primary considerations are given to fund expenses and strength of statistics, however, other significant factors may be considered.	Qualitative Factors – 20%
	It is important to take into account non-quantitative factors, which may impact future performance.	2076

# Quantitative Analysis - Asset Allocation Strategies

#### **Evaluation Criteria**

Asset allocation strategies are investment strategies that invest in a broad array of asset classes that may include U.S. equity, international equity, emerging markets, real estate, fixed income, high yield bonds and cash (to name a few asset classes). These strategies are typically structured in either a risk-based format (the strategies are managed to a level of risk, e.g., conservative or aggressive) or, in an age-based format (these strategies are managed to a retirement date or life expectancy date, typically growing more conservative as that date is approached). For this type of investment strategy, the **Scorecard**<sup>SM</sup> System is focused on how well these managers can add value from both asset allocation and manager selection.

### **Quantitative Factors (1-8):**

1)	<b>Risk Level:</b> The fund's standard deviation is measured against the category it is being analyzed in. The fund passes if it falls within the range for that category.	Style Factors – 30%
2)	<b>Style Diversity:</b> Fund passes if it reflects appropriate style diversity (returns-based) among the four major asset classes (Cash, Fixed Income, U.S. & International Equity) for the given category.	
3)	<b>R-Squared:</b> Measures the % of a fund's returns that are explained by the benchmark. Fund passes with an R2 > 90%. This statistic measures whether the benchmark used in the analysis is appropriate.	
4)	Risk/Return: Fund passes if its risk is less than the benchmark or its return is greater than the benchmark. Favorable risk/return characteristics are desired.	Risk/Return Factors – 30%
5)	<b>Up/Down Capture Analysis:</b> Measures the behavior of a fund in up and down markets. Fund passes with an up capture > its down capture. This analysis measures the relative value by the manager in up and down markets.	
6)	<b>Information Ratio:</b> Measures a funds relative risk and return. Fund passes if ratio is > 0. This statistic measures the value added above the benchmark, adjusted for risk.	
7)	Returns Peer Group Ranking: Fund passes if its median rank is above the 50 <sup>th</sup> percentile.	Peer Group Rankings –
8)	<b>Sharpe Ratio Peer Group Ranking:</b> Fund passes if its median rank is above the 50 <sup>th</sup> percentile. This ranking ranks risk adjusted excess return.	20%
Qualit	ative Factors (9-10):	
9-10)	Two points may be awarded based on qualitative characteristics of the fund. Primary considerations are given to manager tenure, fund expenses and strength of statistics, however, other significant factors may be considered.	Qualitative Factors – 20%
	It is important to take into account non-quantitative factors, which may impact future performance.	2078

# Qualitative Analysis Overview

#### **Evaluation Criteria**

**The Qualitative review process** is structured in its approach and designed to identify the factors that will ultimately drive future investment performance. The primary three factors include People, Process and Philosophy. Baseline criteria are set for each: 1) People - experienced team with ability to manage both philosophy and process; 2) Process - clearly defined and consistently applied. The implementation of a strategy may be just as, if not, more important than the ideas and research supporting it and 3) Philosophy - the research and ideas must be coherent and persuasive with a strong rationale supporting past results and future performance expectations. The qualitative analysis helps support or confirm the quantitative analysis.

## **PEOPLE**

- Organizational/Leadership/Firm Changes
- Portfolio Managers/Management Team
  - Experience and Ability

## **PROCESS**

- Sound and Established
  - Clearly Defined
- Consistently Applied

## **PHILOSOPHY**

- Coherent
- Persuasive
- Strong Rationale

The Qualitative Review helps support and/or confirm the Quantitative Analysis by providing color and insight into the portfolio and investment performance.

## Disclosures and Notes

- Investment objectives and strategies vary among fund, and may not be similar for funds included in the same asset class.
- Performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted.
- The performance data quoted may not reflect the deduction of additional fees, if applicable. If reflected, additional fees would reduce the performance quoted.
- Performance data is subject to change without prior notice.
- Performance of indexes reflects the unmanaged result for the market segment the selected stocks represent. Indexes are unmanaged and not available for direct investment.
- The information used in the analysis has been taken from sources deemed to be reliable, including, third-party providers such as *Markov Processes International, Morningstar,* firms who manage the investments, and/or the retirement plan providers who offer the funds.
- Every reasonable effort has been made to ensure completeness and accuracy; however, the final accuracy of the numbers and information is the responsibility of the investment manager(s) of each fund and/or the retirement plan providers offering these funds. Discrepancies between the figures reported in this analysis, and those reported by the actual investment managers and/or retirement plan providers, may be caused by a variety of factors, including: Inaccurate reporting by the manager/provider; Changes in reporting by the manager/provider from the time this report was prepared to a subsequent retro-active audit and corrected reporting; Differences in fees and share-classes impacting net investment return; and, Scriveners error preparing this report.
- The enclosed Investment Due Diligence report, including the Scorecard<sup>SM</sup> System, is intended for plan sponsor and/or institutional use only. The materials are not intended for participant use.
- The purpose of this report is to assist fiduciaries in selecting and monitoring investment options. A fund's score is meant to be used by the plan sponsor and/or fiduciaries as a tool for selecting the most appropriate fund.

- Fund scores will change as the performance of the funds change and as certain factors measured in the qualitative category change (e.g., manager tenure). Fund scores are not expected to change dramatically from each measured period, however, there is no guarantee this will be the case. Scores will change depending on the changes in the underlying prespecified Scorecard factors.
- Neither past performance or statistics calculated using past performance are a guarantee of a fund's future performance. Likewise, a fund's score using Retirement Plan Advisory Group's Scorecard<sup>SM</sup> System does not guarantee the future performance or style consistency of a fund.
- Fund selection is at the discretion of the investment fiduciaries, which are either the plan sponsor or the committee appointed to perform that function.
- Cash Equivalents (e.g., money market fund) and some specialty funds are not scored by the Scorecard<sup>SM</sup> System.
- The enclosed Investment Due Diligence report and Scorecard is not an offer to sell mutual funds. An offer to sell may be made only after the client has received and read the appropriate prospectus.
- For the most current month-end performance, please contact Retirement Plan Advisory Group at (877) 360-2480.
- Carefully consider the investment objectives, risk factors and charges and expenses of the investment company before investing. This and other information can be found in the fund's prospectus, which may be obtained by contacting your Investment Advisor/Consultant or Vendor/Provider. Read the prospectus carefully before investing.
- For a copy of the most recent prospectus, please contact your Investment Advisor/Consultant or Vendor/Provider.

## **Scorecard**

## 401k Exchange Current Lineup

		Tieker		Style		F	Risk/Retur	n	Peer	Group	Qual.	Score	Score	Score	Score
Asset Allocation Strategies	Assets	Ticker	Risk Level	Style Diversity	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	SR Rank	(2pt max)		3/31/2012	12/31/2011	9/30/2011
Conservative															
HArtford Fixed Fund	\$953,704.36		-	-	-	-	-	-	-	-	-	-	-	-	-
Moderate Conservative		'		•					'	1	•				
			1	0	1	1	1	1	1	1	2	9	9	9	9
MFS Conservative Allocation R2	\$86,690.35	MCARX	9.1	40.9/ 59.1	97.8	9.1/ 4.3	109.5/ 98.3	0.99	17.0	29.0		MC	MC	MC	МС
Moderate															
			1	1	1	1	1	1	1	1	2	10	10	10	10
MFS Moderate Allocation R2	\$343,479.85	MARRX	13.3	61.8/ 38.2	98.5	13.3/ 2.9	103.3/ 99.5	0.39	21.0	27.5		MOD	MOD	MA	MOD
			1	0	1	1	1	1	1	1	2	9	8	6	5
American Funds American Balanced A	\$718,943.54	ABALX	13.2	65.7/ 34.3	98.3	13.2/ 2.7	97.0/ 96.3	0.08	35.0	49.0		MOD	MOD	MOD	MOD
Hartford Brokerage Access Account	\$359,601.83		1	-	1	1	-	-	-	-	-	-	-	-	-
Moderate Aggressive															
			1	1	1	1	1	1	1	1	2	10	10	10	10
MFS Growth Allocation R2	\$423,207.55	MGALX	17.4	81.8/ 18.2	98.6	17.4/ 1.1	102.0/ 99.3	0.28	32.5	39.5		MA	MA	AGG	AGG
Aggressive													_		
			1	0	1	1	1	1	1	1	1	8	9	8	9
MFS Aggressive Growth Allocation R2	\$149,310.97	MAWAX	20.8	99.3/ 0.7	98.5	20.8/ -0.7	100.0/ 99.1	0.12	31.0	33.0	E/S	AGG	AGG	AGG	AGG

Active Strategies		Ticker		Style		F	Risk/Retur		Peer	Group	Ovel	Coore	Score	Score	Score
	Assets		Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	Qual. (2pt max)	Score 6/30/2012	3/31/2012	12/31/2011	
Large Cap Blend															
			1	1	1	0	0	0	1	1	2	7	7	9	9
American Funds Fundamental Investors A	\$246,894.51	ANCFX	18.8/ 94.2	22.0	96.8	20.0/ -0.2	98.0/ 100.4	-0.17	48.0	48.5		LCB	LCB	LCB	LCB
Large Cap Growth															
Associate Funda Occupita Funda of Associa			1	1	1	1	0	0	0	0	2	6	6	6	6
American Funds Growth Fund of Amer A	\$300,674.89 AGT	AGTHX	77.5/ 91.5	13.8	98.1	19.3/ -0.5	91.6/ 104.3	-1.25	75.5	95.0		LCG	LCG	LCG	LCG

## 401k Exchange

## Current Lineup

		Ticker		Style		F	Risk/Retur	n	Peer	Group	Qual.	Score	Score	Score	Score 9/30/2011
Active Strategies	Assets	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	Qual. (2pt max)	6/30/2012	3/31/2012		
Mid Cap Value	Mid Cap Value														
			0	0	1	1	1	1	1	1	1	7	8	8	8
AllianceBern Small-Mid Cap Value R	\$82,071.43	ABSRX	-55.3/ -67.4	26.4	96.3	26.4/ 0.4	112.2/ 107.3	0.09	18.5	18.5	E/S	MCV	MCV	MCV	MCV
Mid Cap Growth															
			1	1	1	1	0	0	1	1	2	8	8	8	8
Franklin Small-Mid Cap Growth A	\$320,414.53	FRSGX	97.6/ -17.8	13.3	96.0	23.1/ 0.9	100.3/ 102.9	-0.21	37.5	41.0		MCG	MCG	MCG	MCG
Small Cap Blend	•														
One and already Main Other at One & Mid			1	1	1	0	0	0	1	0	1	5	4	4	4
Oppenheimer Main Street Sm & Mid Cap A	\$177,510.44	OPMSX	20.5/ -57.6	24.6	95.4	26.8/ -0.1	98.4/ 100.3	-0.10	49.0	51.0	Т	SCB	SCB	SCB	SCB
International Large Cap Value	•														
			1	0	1	0	0	0	0	0	2	4	4	4	4
AllianceBern Intl Val A	\$124,098.14	ABIAX	-51.5/ 69.8	22.9	96.7	28.2/ -13.2	105.0/ 116.2	-1.04	99.0	99.0		ILCV	IE	IE	IE
Global Equity	•														
			1	1	1	1	1	1	0	0	2	8	8	8	10
American Funds Capital World G/I A	\$223,901.62	CWGIX	13.0/ 96.4	4.1	97.1	21.0/ -1.7	99.6/ 97.7	0.19	62.5	69.5		GE	GE	GE	GE

Multi-Sector Strategies Assets			Style			Risk/Return			Peer Group		Qual.	Score	Score	Score	Score
	Ticker	Risk Level	Style Diversity	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	SR Rank	(2pt max)	6/30/2012	3/31/2012	12/31/2011	9/30/2011	
Multisector Bond															
			1	0	1	1	0	1	0	0	2	6			
Franklin Strategic Income A	\$368,384.57	FRSTX	8.0	29.5/ 70.6	92.9	8.0/ 6.6	104.2/ 106.3	0.04	54.5	50.5		MSB	-	-	-

	trategies Assets Ti		Style				Peer Group				Qual. Score	Sooro	Score	Score	Score
Passive Strategies		Ticker	Style	Style Drift	R²	Tracking Error	TE Rank	Expense Rank	Return Rank	SR Rank				12/31/2011	
Large Cap Blend															
			1	1	1	1	1	1	1	1	2	10	10	10	10
DWS Equity 500 Index S	\$122,415.28	BTIEX	-9.3/ 97.4	3.6	99.8	0.8	36.0	34.0	26.0	20.0		LCB-P	LCB	LCB	LCB
Total Assets as of 6/30/2012:	\$5,001,303.86														

# **Style Box Analysis**

Value	Blend	Growth	
DWS Equity Dividend A (2)	American Funds Fundamental Investors A (7)	American Funds Growth Fund of Amer A (6)	Large
AllianceBern Small-Mid Cap Value R (7)		Franklin Small-Mid Cap Growth A (8)	Mid
	Oppenheimer Main Street Sm & Mid Cap A (5)		Small

Green: Funds to add Yellow: Funds to watch list Red: Funds to delete

# **Style Box Analysis**

International	Global	Core Fixed Income
AllianceBern Intl Val A (4)	American Funds Capital World G/I A (8)	
Cash Equivalent	Specialty	Specialty Fixed Income
		Franklin Strategic Income A (6)

Cash Equivalent	Specialty	Specialty Fixed Income
		Franklin Strategic Income A (6)

	Asset Allocation Portfolios												
Low •				→ High									
Conservative	Moderate Conservative	Moderate	Moderate Aggressive	Aggressive									
	(9)	MFS Moderate Allocation R2 (10)	MFS Growth Allocation R2 (10)	MFS Aggressive Growth Allocation R2 (8)									
		American Funds American Balanced A (9)											

Green: Funds to add Yellow: Funds to watch list Red: Funds to delete

Large Cap Value														
Add: Hartford Dividend & Gro	wth HLS IA	١												
			Style		ı	Risk/Returr	1	Peer	Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)			12/31/2011	
		1	1	1	1	1	1	1	1	2	10	10	10	10
Hartford Dividend & Growth HLS IA	HIADX	-52.7/ 93.5	13.9	97.1	18.5/ 0.6	93.5/ 86.9	0.72	29.0	24.0		LCV	LCV	LCV	LCV

Large Cap Growth

Add: TCW Select Equities I

Eliminate: American Funds Growth Fund of Amer A and map assets to TCW Select Equities I

Eliminate. American'i anas orowa	i ana or A	union / t ama	ap acces	• •• • • • •										
			Style			Risk/Returr	1		Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)	6/30/2012	3/31/2012	12/31/2011	9/30/2011
		1	1	1	1	1	1	1	1	2	10	10	10	10
TCW Select Equities I	TGCEX	96.0/ 93.6	3.6	94.6	19.4/ 4.0	100.0/ 96.3	0.24	9.0	7.5		LCG	LCG	LCG	LCG
			Style			Risk/Returr	)	Peer	Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)		3/31/2012	12/31/2011	9/30/2011
								•	_	•		•		•
		1	1	1	1	0	0	0	0	2	6	6	6	6

Mid Cap Blend														
Add: Lord Abbett Value Oppor	rtunities A													
			Style			Risk/Returr	1	Peer	Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)	6/30/2012		12/31/2011	
		1	1	1	1	1	1	1	1	2	10	10	10	10
Lord Abbett Value Opportunities A	LVOAX	-3.7/ -30.0	21.0	94.3	20.5/ 2.6	88.8/ 87.0	0.26	11.5	10.0		МСВ	МСВ	МСВ	МСВ

Small Cap Value														
Add: Goldman Sachs Small C	ap Value A													
			Style		F	Risk/Returr	ı		Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)	6/30/2012	3/31/2012	12/31/2011	
		1	1	1	1	1	1	1	1	2	10	10	10	10
Goldman Sachs Small Cap Value A	GSSMX	-52.1/ -76.0	10.9	98.3	22.8/ 2.3	93.4/ 87.5	0.83	37.0	24.5		SCV	SCV	SCV	SCV

Small Cap Blend

Add: Lord Abbett Small Cap Value A

Eliminate: Oppenheimer Main Street Sm & Mid Cap A and map assets to Lord Abbett Small Cap Value A

			Style			Risk/Returr	n .		Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)	6/30/2012	3/31/2012	12/31/2011	9/30/2011
		1	1	1	1	1	1	1	1	1	9	9	9	9
Lord Abbett Small Cap Value A	LRSCX	24.0/ -85.0	16.5	96.6	24.4/ 1.9	96.1/ 93.9	0.29	44.0	42.5	Т	SCB	SCB	SCB	SCB
			Style			Risk/Returr	1		Group	Qual	Score	Casus	Saara	Score
Active Strategies	Ticker		Chulo	1	D1-1-7	I I to /		_	1	Qual.	Score	Score	Score	
Active Strategies	HICKEI	Style	Style Drift	R <sup>2</sup>	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)	6/30/2012	3/31/2012	12/31/2011	9/30/2011
Active Strategies	Hicker	Style 1	Drift 1	R <sup>2</sup>				Return Rank 1	Info Ratio Rank	(2pt max)	<b>6/30/2012</b> 5	3/31/2012	12/31/2011 4	9/30/2011

**Small Cap Growth** 

Add: T. Rowe Price Small-Cap Stock

Add. I. Nowe I not oman out	, otook													
			Style			Risk/Returr	ì	Peer	Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)	6/30/2012			
		1	1	1	1	1	1	1	1	2	10	10	10	10
T. Rowe Price Small-Cap Stock	OTCFX	22.5/ -72.5	10.2	97.2	23.9/ 4.3	95.4/ 90.9	0.55	8.5	4.5		SCG	SCB	SCB	SCB

International Large Cap Value

Add: Templeton Foreign A

Eliminate: AllianceBern Intl Val A and map assets to Templeton Foreign A

Ellillinate. Alliancebern inti vai A a	ila iliap ac		i pioto ii i											
			Style			Risk/Returr	1	Peer	Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)		3/31/2012	12/31/2011	9/30/2011
		1	1	1	1	1	1	1	1	2	10	9	10	10
Templeton Foreign A	TEMFX	-36.9/ 56.0	19.1	95.2	26.2/ -4.0	109.0/ 97.7	0.57	7.0	3.5		ILCV	IE	Ε	IE
			Style			Risk/Returr	1	Peer	Group	Ourst	C	Casus	0	Caara
Active Strategies	Ticker	Style	Style Style Drift	R²	Risk / Return	Risk/Returr Up / Down	n Info Ratio	Peer Return Rank	Group Info Ratio Rank	Qual. (2pt max)	Score 6/30/2012	Score 3/31/2012	Score 12/31/2011	Score 9/30/2011
Active Strategies	Ticker	Style 1		R <sup>2</sup>	Risk /	Up/	Info	Return	Info Ratio					

International Large Cap Blend														
Add: Hartford International O	pp HLS IA													
			Style		ı	Risk/Returr	1	Peer	Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)		3/31/2012	12/31/2011	
		0	1	1	1	1	1	1	1	2	9	10	10	10
Hartford International Opp HLS IA	HIAOX	52.3/ 78.2	22.0	94.9	24.3/ -1.4	111.6/ 96.5	0.77	17.0	15.0		ILCB	IE	ΙE	IE

International Large Cap Growth														
Add: Oppenheimer Internation	nal Growth	Α												
			Style		ı	Risk/Returr	1		Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)	6/30/2012		12/31/2011	
		0	1	1	1	1	1	1	1	2	9	9	10	10
Oppenheimer International Growth A	OIGAX	82.4/ -6.3	13.8	95.3	22.7/ -1.9	102.7/ 97.0	0.35	22.5	13.5		ILCG	ΙΕ	IE	IE

International Small-Mid Cap Value														
Add: Putnam International Ca	pital Opp A	1												
			Style		ŀ	Risk/Returr	1	Peer	Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)	6/30/2012	3/31/2012	12/31/2011	
		0	0	1	1	1	1	1	1	2	8	8	6	7
Putnam International Capital Opp A	PNVAX	45.1/ -76.8	26.4	94.2	28.6/ -5.3	120.3/ 109.9	0.09	46.5	48.5		ISMV	ISC	ISC	ISC

Core Fixed Income														
Add: JPMorgan Core Bond A														
			Style		F	Risk/Returr	<b>1</b>	Peer	Group	Qual.	Score	Score	Score	Score
Active Strategies	Ticker	Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)	6/30/2012		12/31/2011	
		1	1	1	1	1	1	1	1	2	10	10	10	10
JPMorgan Core Bond A	PGBOX	-3.8/ 34.4	9.2	83.6	3.0/ 7.2	95.2/ 61.8	0.30	48.0	24.0		CFI	CFI	CFI	CFI

Multisector Bond														
Watchlist: Franklin Strategic Incom	e A													
			Style			Risk/Returr	1	Peer	Group	Qual.	Score	Casus	Cases	Score
Multi-Sector Strategies	Ticker	Risk Level	Style Diversity	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	SR Rank			Score 3/31/2012	Score 12/31/2011	9/30/2011
		1	0	1	1	0	1	0	0	2	6			
Franklin Strategic Income A	FRSTX	8.0	29.5/ 70.6	92.9	8.0/ 6.6	104.2/ 106.3	0.04	54.5	50.5		MSB	-	-	-

	Stable Value														
	Add: MFS Cash Reserve														
	Active Strategies	Ticker	Style			Risk/Return			Peer Group		Ovel	Coore	Saara	Caara	Score
			Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	Qual. (2pt max)	Score 6/30/2012	Score 3/31/2012	Score 12/31/2011	
	MFS Cash Reserve	CUST160	-	-	-	-	-	-	-	-	-	-	-	-	-

Money Market														
Add: JPMorgan Prime Money Market Inv														
Active Strategies	Ticker	Style			Risk/Return			Peer Group		Qual.	Score	Score	Score	Score
		Style	Style Drift	R²	Risk / Return	Up / Down	Info Ratio	Return Rank	Info Ratio Rank	(2pt max)	6/30/2012	3/31/2012	12/31/2011	
JPMorgan Prime Money Market Inv	JPIXX	-	-	-	-	-	-	-	-	-	-	-	-	-

## Conclusion

#### **Watchlist**

Franklin Strategic Income A (6)

#### **Eliminate**

American Funds Growth Fund of Amer A (6) and map to TCW Select Equities I (10) Oppenheimer Main Street Sm & Mid Cap A (5) and map to Lord Abbett Small Cap Value A (9) AllianceBern Intl Val A (4) and map to Templeton Foreign A (10)

### Add

Hartford Dividend & Growth HLS IA (10)

TCW Select Equities I (10)

Lord Abbett Value Opportunities A (10)

Goldman Sachs Small Cap Value A (10)

Lord Abbett Small Cap Value A (9)

T. Rowe Price Small-Cap Stock (10)

Templeton Foreign A (10)

Hartford International Opp HLS IA (9)

Oppenheimer International Growth A (9)

Putnam International Capital Opp A (8)

JPMorgan Core Bond A (10)

MFS Cash Reserve

JPMorgan Prime Money Market Inv

**Next Step: Implementing fund changes**