

## We support your business from start to finish — on all retirement aspects of mergers, acquisitions and spin-offs.

- Pre-acquisition document deep dive on all qualified and non qualified plans
- Vendor search and RFP
- Design expertise in merging plans
- Deep dive on investments to create the best comprehensive menu moving forward
- Strategically designed participant education based on the next steps of the process
- Comprehensive retirement ideas to help reward, recruit and retain the key employees or cross testing plans

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## TOP 10 QUESTIONS TO TAILOR YOUR PLAN TRANSITION STRATEGY

- 1 If there's an entity being sold, what kind of transaction is it?
- 2 If the corporate action creates a severance of employment, will the acquiring organization allow participants to roll loans from their old plan to their new one?
- 3 Does the acquired organization offer a pension or nonqualified plan?
- 4 What's the objective for the acquired organization's plan
- 5 Is the acquired organization's plan in compliance, and are all the plan documents up to date?
- 6 Are there plans for extensive redesign after transition?
- 7 What's the all-in cost of the acquired organization's plan?
- 8 Is the investment policy statement up to date and in order?
- 9 If pension plans are in play, what does the combined asset liability analysis reveal?
- 10 If the organizational action is a divestiture has the exposure been properly accounted for?